

## FALMOUTH, MASSACHUSETTS

## Doug Azarian

Residential

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Nobska Light House, Falmouth Massachusetts



**Doug** has an MBA in Finance and has served as Treasurer and President of both the Cape Cod and Islands Associations of REALTORS® (2001) and the Massachusetts Association of REALTORS® (2007).

He has served on the National Associations' Finance, Technology, MLS, and Business Issues committees while obtaining the Accredited Buyer Representative (ABR) designation, the Seller Representative Specialist (SRS) designation, the Seniors Real Estate Specialist (SRES) designation, and the ePro Technology designation.

**Doug** participates in many real estate networks, including Luxury Homes and Associated Realty of the Americas (AREA) all of which help his clients realize competitive advantages while getting the professional service they need.

**Doug** has organized fundraisers for Toys for Tots and Easter Seals (involving local Little Leaguers). He has participated in fundraisers for MS, Alzheimer's, and Cancer Research. He has also served on the Association for the Preservation of

Cape Cod. **Doug** literally knows everyone. *Some years ago he was put to the test when a friend said: "Alright, so you know everyone. I bet I know someone you don't know and I am willing to bet the Nobska Light house to prove it."* **Doug** took the bait, made the bet and the guy said, "I'll bet you don't know the Pope!" So they were off to Rome and **Doug** told his friend that he needed to wait in St. Peter's square because he couldn't take him along at the request of security. So the friend, arrived a little late for the 10:00 A.M. Papal Blessing and was standing way back in the crowd next to a nun who came with a set of binoculars. The large doors opened and two people appeared on the balcony but the friend who had made the bet couldn't tell who they were. So he turned to the Nun, watching through her binoculars, and asked if she could identify the two people on the balcony. The Nun turned and replied, "Well, I don't know who the guy is wearing the beanie, but the other guy is **Doug Azarian.**" True Story!