



## ASSOCIATED REALTY OF THE AMERICAS

*Our members are 110% committed to excellence in our real estate profession. Our mission encompasses: Sharing BEST Practices with our colleagues; treating all referrals with the utmost of care, honesty and integrity; and being involved in organized real estate for the betterment of our profession.*

### JULY 2017 NEWSLETTER

**Carl A. Bosse**, Green Valley; President    **Suzanne Cooper**, Ridgewood; Executive Vice President

#### ADVISORY BOARD MEMBERS:

|  |  |
|--|--|
| <b>Diana Bull</b> , Santa Barbara, Chair | <b>Leslie Rouda Smith</b> , Dallas; Vice Chair |
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| <b>Linda Jones Neil</b> , Los Cabos      | <b>Jo Kenney</b> , Atlanta                     |
| <b>Gail Hartnett</b> , Boise             | <b>Ken Libby</b> , Stowe                       |
| <b>Ron Phipps</b> , East Greenwich       | <b>Craig Sanford</b> , Phoenix                 |

## — The 2017 AREA Retreat —



**Attendees at Reagan Room Awards Dinner**  
Fess Parker DoubleTree Hotel, Santa Barbara June 22, 2017

*Loved the retreat in Santa Barbara...  
Nice to belong to such a strong group...*  
**Michael Landreth**, Eagle, Colorado

.....

*Love and respect for all...  
Amazing Retreat ~ Amazing members*    **Gail Hartnett**, Boise

.....

*It was the best retreat ever. I love the quality of the people  
in this Organization!*    **Sharon Cohan**, Naples

.....

*What a GREAT AREA conference in Santa Barbara!*  
**Leslie Rouda Smith**, Dallas

.....

*You packed a great deal of information into our wonderful  
retreat and put us together with the top people  
around the country...*    **Ronna Brand**, Beverly Hills

*Thank you for the great retreat. You should be very proud  
of the organization that you are building and how far it  
has come. I feel very honored to be a part of it.*

**Ellen Francisco**, Malibu

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**"All the News that fits"**

[www.areas.com](http://www.areas.com)

## Comments from Leslie



**Leslie Rouda Smith**  
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There are events and then there is the AREA Retreat. Without exception, those in attendance were blown away by everything about the extraordinary AREA conference held in Santa Barbara. Without question, it made being a member of this great group, such a pleasure. It is not hard to know where to begin, because **Diana Bull** and **Staci Caplan** were the main catalysts, in not only securing the event's location, but also in providing

some absolutely wonderful venues, fun and food. The first night was outstanding with Diana's sumptuous Monday evening patio party. The fun times continued, first, on Tuesday, at Chuck's Waterside for dinner then on to as Santa Barbara's new hot spot, The Red Piano, where **Seth Task** and **Hagan Stone** wowed the group with their singing and dancing talents. The party continued the following evening with dinner, music, dancing and great times at El Paseo Restaurant all organized by Staci. Of course, the events themselves, at the fabulous Fess Parker DoubleTree Hotel, were over the top, with great programs and great presenters and great panelists. The cherry on top of it all was **Ron Phipps** and his Keynote address.

Thanks to **Jo Kenny**, Sponsorship Committee Chair and **Hagan Stone** who signed our first sponsors, **Pillar To Post**, and **Choice Home Warranty**. Thanks to those sponsors, especially **Alice Soon**, from **Pillar To Post** for attending the Retreat. But, the absolute highlight were the participants, themselves. So much love, fun, sharing, joy and learning opportunities, that when it ended, no one really wanted to leave. Great job by **Carl Bosse** and **Suzanne Cooper**, working behind the scenes to assure a smoothly run show. Thanks to **Shad Bogany** and **Mike Vacanti** for graciously being our official photographers. Thanks to **John Lin** for offering to spearhead an effort to connect our members via We Chat. Congratulations to our Member of the Year, **Dennis Badagliacco** and to all who received acknowledgement for their special contributions to the group, including **Diana Bull** and **Ken Libby**, our first members Emeritus. Without them leading the way, over the years, this association may not have achieved its epic accomplishments that we all enjoy today.

**A special thank you, to our Chair, Diana Bull, for all of her hard work serving our members. Please plan to attend next year. I promise, you will not regret that fulfillment of your duty as part of this group to attend when possible!**

## Welcome Our Newest Members



**Anita Colletti**  
Bonita Springs/Naples, Florida  
Broker Associate  
John R. Wood REALTORS®  
acolletti@johnrwood.com  
239-250-0700

Anita has teamed long term member Sharon Cohan also of Naples to work together serving AREA in the Naples and Bonita Springs region of southwest Florida. She is a graduate of Rutgers with a BS Degree in Finance and a BA in Economics. She earned a graduate Master's Degree from Pennsylvania in economics and also holds an ADP designation from the London School of Economics. While earning these degrees she has studied in London, Paris, Hong Kong, Kyoto, Japan and Mainland China.

She was the 2014 REALTOR® of the year locally and is past president of the Bonita Springs-Estero Association of REALTORS®. She is very active in the Women's Council of REALTORS® and has numerous awards and accolades for her many distinguished years of service.



**Colin Mullane**  
Ashland, Oregon  
Broker Owner  
Full Circle Real Estate  
colin\_mullane@yahoo.com  
541-601-2014

Colin, a native of Ireland, serves on local, state and the National Board of the Association of REALTORS He is highly regarded by many of his associates, including, among many others, Ron Phipps, who, occasion calls his state, perhaps, because of the very large footprint he has made there: Oregon REALTOR® of the Year (2017), Oregon Association of REALTORS®, President (2015), REALTOR® of the Year, Rogue Valley Association of REALTORS® (2010), National Association of REALTORS® Green Designation, Accredited Buyer Representative, Certified International Property Specialist, At Home with Diversity Certification, Certified Earth Advantage Broker.

LIFETIME ACHIEVEMENT MEMBER EMERITUS



**Ken Libby**  
*Stowe, VT*



**Diana Bull**  
*Santa Barbara, CA*



**NATIONAL HERITAGE  
AWARD**

**Twin Oaks**  
*Natchez Mississippi*



**SPECIAL SERVICE**  
**Ken Smith, Greenville, SC**

**Preservation of The Historic  
Greenville Spartanburg International  
Airport**

**NATIONAL  
HUMANITARIAN AWARD**



**Sue Swenson**

Chair FirstNet, Washington, D.C.  
As Chair of FirstNet, she helped make it possible in 2017 for first responders to be able to communicate amongst themselves in real time during a disaster for the first time ever!  
*Rancho Santa Fe, California*

**2017 SPONSORSHIP  
COMMITTEE CHAIR**



**Jo Kenney**  
*Atlanta, GA*

**2017 MEMBERSHIP  
COMMITTEE CHAIR**



**Gail Hartnett**  
*Boise, ID*

**2017  
PROGRAM CHAIR**



**Ron Phipps**  
*Greenwich, RI*

**MEMBER OF THE YEAR**



**Dennis Badagliacco**  
*Silicon Valley, CA*

**ENTERTAINER OF THE YEAR**



**Miguel Avila**  
*Santa Barbara, CA*

**DISTINGUISHED SERVICE AWARDS**



**Brad Boland**  
*Sterling, VA*



**Deborah Baisden**  
*Virginia Beach, VA*



**Sherri Meadows**  
*Ocala, FL*



**Hagan Stone**  
*Nashville, TN*



**Leslie Rouda Smith**  
*Dallas, TX*



**Jeanne Radsick**  
*Bakersfield, CA*



**Suzanne Cooper**  
*Ridgewood, NJ*



**Hans Hansson**  
*San Francisco, CA*



**Staci Caplan**  
*Santa Barbara, CA*



**Jeanne Radsick**  
*Bakersfield, California*  
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661-319-6555

**The Jeanne Radsick "Sherlock Holmes" "**

She is well known for seeing things that others may miss"

**Elizabeth Allardice** is last month's award winner, which includes a trip to see the world-famous Research Triangle.

**Word of the Month: Exacerbate**

I strongly urge never throwing water on to grease fire for fear of doing this.