

ASSOCIATED REALTY OF THE AMERICAS

Our members are 110% committed to excellence in our real estate profession.

Our mission encompasses: Sharing BEST Practices with our colleagues; treating all referrals with the utmost of care, honesty and integrity; and being involved in organized real estate for the betterment of our profession.

JULY 2017 NEWSLETTER

Carl A. Bosse, Green Valley; President Suzanne Cooper, Ridgewood; Executive Vice President

ADVISORY BOARD MEMBERS:

Carlos Gutierrez, Miami
Linda Jones Neil, Los Cabos
Gail Hartnett, Boise
K

Ron Phipps, East Greenwich

Leslie Rouda Smith, Dallas; Vice Chair **Hagan Stone,** Nashville **Jo Kenney,** Atlanta

Ken Libby, Stowe **Craig Sanford,** Phoenix

The 2017 AREA Retreat



Loved the retreat in Santa Barbara... Nice to belong to such a strong group... Michael Landreth, Eagle, Colorado

Love and respect for all... Amazing Retreat ~ Amazing members Gail Hartnett, Boise

It was the best retreat ever. I love the quality of the people in this Organization! Sharon Cohan, Naples

What a GREAT AREA conference in Santa Barbara! Leslie Rouda Smith, Dallas

You packed a great deal of information into our wonderful retreat and put us together with the top people around the country...Ronna Brand, Beverly Hills

Thank you for the great retreat. You should be very proud of the organization that you are building and how far it has come. I feel very honored to be a part of it.

Ellen Francisco, Malibu

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"All the News that fits" www.areamericas.com

Comments from Leslie



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There are events and then there is the AREA Retreat. Without exception, those in attendance were blown away by everything about the extraordinary AREA conference held in Santa Barbara. Without question, it made being a member of this great group, such a pleasure. It is not hard to know where to begin, because **Diana Bull** and **Staci Caplan** were the main catalysts, in not only securing the event's location, but also in providing

some absolutely wonderful venues, fun and food. The first night was outstanding with Diana's sumptuous Monday evening patio party. The fun times continued, first, on Tuesday, at Chuck's Waterside for dinner then on to as Santa Barbara's new hot spot, The Red Piano, where **Seth Task** and **Hagan Stone** wowed the group with their singing and dancing talents. The party continued the following evening with dinner, music, dancing and great times at El Paseo Restaurant all organized by Staci. Of course, the events themselves, at the fabulous Fess Parker DoubleTree Hotel, were over the top, with great programs and great presenters and great panelists. The cherry on top of it all was **Ron Phipps** and his Keynote address.

Thanks to Jo Kenny, Sponsorship Committee Chair and Hagan Stone who signed our first sponsors, Pillar To Post, and Choice Home Warranty. Thanks to those sponsors, especially Alice Soon, from Pillar To Post for attending the Retreat. But, the absolute highlight were the participants, themselves. So much love, fun, sharing, joy and learning opportunities, that when it ended, no one really wanted to leave. Great job by Carl Bosse and Suzanne Cooper, working behind the scenes to assure a smoothly run show. Thanks to Shad Bogany and Mike **Vacanti** for graciously being our official photographers. Thanks to John Lin for offering to spearhead an effort to connect our members via We Chat. Congratulations to our Member of the Year, Dennis Badagliacco and to all who received acknowledgement for their special contributions to the group, including Diana Bull and Ken Libby, our first members Emeritus. Without them leading the way, over the years, this association may not have achieved its epic accomplishments that we all enjoy today.

A special thank you, to our Chair, Diana Bull, for all of her hard work serving our members. Please plan to attend next year. I promise, you will not regret that fulfillment of your duty as part of this group to attend when possible!

Welcome Our Newest Members



Anita Colletti
Bonita Springs/Naples, Florida
Broker Associate
John R. Wood REALTORS®
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Anita has teamed long term member Sharon Cohan also of Naples to work together serving AREA in the Naples and Bonita Springs region of southwest Florida. She is a graduate of Rutgers with a BS Degree in Finance and a BA in Economics. She earned s graduate Master's Degree from Pennsylvania in economics and also holds an ADP designation from the London School of Economics. While earning these degrees she has studied in London, Paris, Hong Kong, Kyoto, Japan and Mainland China.

She was the 2014 REALTOR® of the year locally and is past president of the Bonita Springs-Estero Association of REALTORS®. She is very active in the Women's Council of REALTORS® and has numerous awards and accolades for her many distinguished years of service.



Colin Mullane
Ashland, Oregon
Broker Owner
Full Circle Real Estate
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541-601-2014

Colin, a native of Ireland, serves on local, state and the National Board of the Association of REALTORS He is highly regarded by many of his associates, including, among many others, Ron Phipps, who, occasion calls his state, perhaps, because of the very large footprint he has made there: Oregon REALTOR® of the Year (2017), Oregon Association of REALTORS®, President (2015), REALTOR® of the Year, Rogue Valley Association of REALTORS® (2010), National Association of REALTORS® Green Designation, Accredited Buyer Representative, Certified International Property Specialist, At Home with Diversity Certification, Certified Earth Advantage Broker.

2017 | **AREA AWARDS**

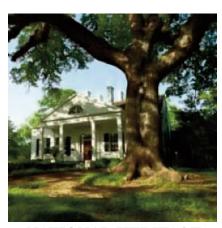
LIFETIME ACHIEVEMENT MEMBER EMERITUS



Ken Libby Stowe, VT



Diana Bull Santa Barbara, CA



NATIONAL HERITAGE AWARD

Twin Oaks

Natchez Mississippi



SPECIAL SERVICE Ken Smith, Greenville, SC

Preservation of The Historic Greenville Spartanburg International Airport

NATIONAL HUMANITARIAN AWARD



Sue Swenson
Chair FirstNet, Washington, D.C.
As Chair of FirstNet, she helped make it possible in 2017 for first responders to be able to communicate amongst themselves in real time during a disaster for the first time ever!

Rancho Santa Fe, California

2017 SPONSORSHIP COMMITTEE CHAIR

2017 MEMBERSHIP COMMITTEE CHAIR



Gail Hartnett Boise, ID

2017 PROGRAM CHAIR

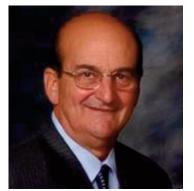


Ron Phipps Greenwich, RI

Jo Kenney Atlanta, GA

2017 | **AREA AWARDS**

MEMBER OF THE YEAR



Dennis Badagliacco Silicon Valley, CA

ENTERTAINER OF THE YEAR



Miguel Avila Santa Barbara, CA

DISTINGUISHED SERVICE AWARDS



Brad Boland Sterling, VA



Deborah Baisden Virginia Beach, VA



Sherri Meadows Ocala, FL



Hagan Stone Nashville, TN



Leslie Rouda Smith Dallas, TX



Jeanne Radsick Bakersfield, CA



Suzanne Cooper Ridgewood, NJ



Hans Hansson San Francisco, CA



Staci Caplan Santa Barbara, CA

Jeanne Radsick
Bakersfield, California
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661-319-6555

The Jeanne Radsick "Sherlock Holmes"

She is well known for seeing things that others may miss"

Elizabeth Allardice is last month's award winner, which includes a trip to see the world-famous Research Triangle.

Word of the Month: Exacerbate

I strongly urge never throwing water on to grease fire for fear of doing this.